

MAAS's procurement policy aims to achieve two objectives; ensuring a high level of service to our customers through quality, delays and communication, but also developing a partnership with our suppliers through better management of our supplier panel.

Quality and service

The aim of this policy is to maintain a high level of service for our customers, by acting on levers such as delays, quality and communication between stakeholders.

Ensure the availability and quality of our products

- Ensure a better evaluation of the delays to our customers by integrating the internal constraints of our suppliers (internal structure, average delay)
- To set up a supplier rating system according to few criterias such as quality, respect of the announced delay, re-activity
- Implement performance indicators to monitor the quality of the products received and the respect of the delays announced by the suppliers

Streamline and facilitate communication and order processing

- Promote the use of French and/or English during exchanges with the company
- Integrate in our order processing process, the re-activity, production and delay constraints of our suppliers
- Use our common number as the only way of identifying our orders to suppliers
- Implement an indicator to monitor the proportion of urgent orders among the flow of traditional orders in order to optimize the processing of these orders

Stakeholders management

It also aims to activate the stakeholders management lever, in order to set up an effective collaboration with our suppliers.

Develop a balanced and sustainable partnership with our suppliers

- Set up internal technical training on the products sold by our suppliers
- Request the participation of our suppliers in certain commercial meetings
- Provide a survey to be filled in by our suppliers in order to integrate their constraints and their production environment into our processes
- At least once a year, hold a meeting to review the MAAS-Suppliers relationship for the ended year and to develop improvement plans for the following year

Remain competitive and innovative in the various markets served

- Anticipate new market opportunities by conducting a technological and industrial watch
- Set up meetings with our partners to discuss the industry and the markets we serve